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WHOLESALE TRADE

CANADA

1930

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Dominion Statistician: R. H. Coats, LL.D., F.R.S.C., F.S.S. (Hon.)

Internal Trade Branch

Chief: H. Marshall, B.A., F.S.S.

CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS, 1931

Sales by Commodities, Wholesale Trade, Canada, 1930

This bulletin is the third in a series presenting detailed information on wholesale trade in Canada. The figures for sales by commodities were secured from the schedules returned for the Census of Merchandising and Service Establishments, 1931. Each wholesale firm was asked to furnish a breakdown of the sales during the year by major commodity lines and, further, by items under each major commodity. While every firm was not able to give a detailed record of sales by commodities, in most trades a very large proportion of the sales was reported by the major commodity groupings. The information in this bulletin relates only to these major commodity lines.

As the sales shown for each commodity cover both wholesalers proper and other wholesale establishments, there will be a duplication of sales wherever wholesale establishments resell to other wholesale firms. Such sales are made commonly by brokers and agents, but manufacturers' sales branches also deal with wholesale firms.

On the other hand, the sales by commodities do not necessarily show the total sales of commodities distributed in the country. First, a considerable part of the production moves directly from manufacturer to retailer or consumer and, secondly, there is a considerable amount of direct importations not handled by wholesale firms. As the sales by commodities given in this bulletin include export sales made by wholesale firms, another factor is introduced to prevent a direct measurement of goods distributed within Canada.

The first table in this report gives the extent of commodity coverage for the wholesale trade and wholesalers proper by each of the major kind-of-business classifications. As every wholesale establishment was not able to report the value of their sales by commodities, the total commodity sales for each kind of business are generally less than the total net sales. The commodity coverage indicates the extent to which net sales have been broken down by commodities. For some kind-of-business classifications the commodity coverage is 100 per cent. This means that the total sales have been reported by commodities. In other cases the commodity coverage is less than 100 per cent as some firms did not report sales by commodities. In making use of the commodity sales figures, it is well to note beforehand the extent of the commodity coverage in those trades through which the particular commodity is largely distributed.

The second table in this bulletin presents the value of sales reported for each of the 92 major commodity classifications. At the beginning of the table are shown the total net sales for all wholesale establishments in Canada and the amount of sales which is broken down by commodities. Then the sales reported by wholesalers proper and other wholesale establishments are given. The detailed commodity figures are then given with the total sales of the commodity reported first, and then the amounts for wholesalers proper and other wholesale establishments. Under each commodity heading are given the trade groups by which such commodity is sold and the amount reported.

Table 1.--CANADA - Sales Reported by Commodities and Commodity Coverage for Wholesale Trade and Wholesalers Proper

(Sales are shown in thousands of dollars)

Kind of business	All Wholesale Establishments			Wholesalers Proper		
	Net sales (1930) \$	Sales reported by commodities(1) \$	Per cent of commodity coverage	Net sales (1930) \$	Sales reported by commodities(1) \$	Per cent of commodity coverage
TOTAL	3,325,210	3,047,030	91.63	1,111,319	961,344	86.50
Amusement, sporting and photographic goods,	17,688	16,399	92.71	4,278	3,205	74.93
Automotive	107,430	105,300	98.02	27,214	25,245	92.76
Chemicals, drugs and allied products	174,596	163,018	93.37	35,147	30,388	86.46
Coal and coke	67,866	67,417	99.34	50,252	49,810	99.12
Dry goods and apparel	235,365	196,697	83.58	102,358	84,874	82.92
Electrical	143,146	141,536	98.87	22,982	22,122	96.26
Farm products (not elsewhere specified)	649,159	635,575	97.91	26,656	23,529	88.27
Farm supplies (except machinery and equipment)	18,992	16,129	84.92	13,279	11,602	87.37
Food products (not elsewhere specified)	367,834	346,539	94.21	254,163	240,024	94.44
Forest products (except lumber) .	23,776	23,199	97.17	7,573	7,371	97.33
Furniture and house furnishings .	28,200	26,934	95.51	13,633	12,439	91.24
General merchandise	30,724	18,107	58.93	13,478	10,959	81.31
Groceries and food specialties ..	463,007	365,641	78.97	221,216	167,865	75.88
Hardware	78,609	61,019	77.62	65,943	50,771	76.99
Iron and steel scrap and other waste materials	10,385	6,896	66.40	10,118	6,695	66.17
Jewellery and optical goods	11,996	11,878	99.02	10,858	10,738	98.89
Leather and leather goods (except gloves and shoes)	16,758	15,483	92.39	7,377	6,660	90.28
Lumber and building materials (other than metal)	120,704	108,886	90.21	51,872	46,793	90.21
Machinery, equipment and supplies (except electrical)	141,368	133,740	94.60	59,321	53,990	91.01
Metals and metal work	97,618	88,816	90.98	14,059	13,670	97.23
Paper and paper products	95,237	88,382	92.80	22,462	17,464	77.75
Petroleum and petroleum products.	220,376	219,639	99.67	8,382	7,941	94.74
Plumbing and heating equipment and supplies	31,033	29,796	96.01	11,725	10,899	92.95
Tobacco and tobacco products (except leaf)	110,307	101,139	91.69	40,656	32,141	79.06
All other	63,039	58,867	93.38	16,318	14,151	86.72

(1) Not all establishments were able to furnish information regarding sales by commodities. This table shows, for each of the major kind-of-business classifications, the amount and percentage of the total net sales that have been broken down by commodities. The breakdown of sales by commodities was in some cases reported on the basis of gross sales rather than net sales. For this reason the commodity sales may in some instances exceed the total net sales by the amount of returned goods and allowances.

Commodity, By Kind of Business and Type of Establishment	Sales re- ported(1) \$
TOTAL NET SALES	3,325,210
Sales not reported by commodities	278,180
Reported commodity sales	3,047,030
Wholesalers proper	961,344
Other wholesalers	2,085,686
<u>Alcoholic beverages</u>	88,098
Wholesalers proper	1,394
Other wholesalers	86,704
<u>Automobiles and trucks, new and used</u>	59,552
Wholesalers proper	5,300
Other wholesalers	54,252
Automotive trade	57,779
Electrical trade	4
Farm products (not elsewhere specified) trade	2
Groceries and food specialties trade	59
Machinery, equipment and supplies (except electrical) trade	1,698
Petroleum and petroleum products trade	6
All other trades	4
<u>Automotive equipment, parts and accessories (except tires and tubes)</u>	27,796
Wholesalers proper	17,096
Other wholesalers	10,700
Amusement, sporting and photographic goods trade	35
Automotive trade	21,078
Dry goods and apparel trade	3
Electrical trade	841
Farm products (not elsewhere specified) trade	2
Furniture and house furnishings trade	34
General merchandise trade	78
Groceries and food specialties trade	1

Commodity, By Kind of Business and Type of Establishment	Sales re- ported(1) \$
<u>Automotive equipment, parts and accessories (except tires and tubes), - cont'd</u>	
Hardware trade	2,360
Leather and leather goods (except gloves and shoes) trade	99
Lumber and building materials (other than metal) trade	3
Machinery, equipment and supplies (except electrical) trade	2,659
Metals and metal work trade	357
Petroleum and petroleum products trade	27
All other trades	219
<u>Bakery products</u>	13,960
Wholesalers proper	2,892
Other wholesalers	11,068
Food products (not elsewhere specified) trade	2,247
General merchandise trade	14
Groceries and food specialties trade	11,436
Tobacco and tobacco products (except leaf) trade	263
<u>Barbers' and beauty parlour equipment and supplies, not elsewhere specified</u>	941
Wholesalers proper	728
Other wholesalers	213
Chemicals, drugs and allied products trade ..	40
General merchandise trade	10
Groceries and food specialties trade	11
Hardware trade	1
Machinery, equipment and supplies (except electrical) trade	879

Table 2.—CANADA - Commodity Sales, By Kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
<u>Books (printed), magazines and newspapers</u>	9,201	<u>Building materials, not elsewhere classified - cont'd</u>	
Wholesalers proper	8,017	Lumber and building materials (other than metal) trade	9,034
Other wholesalers	1,184	Machinery, equipment and supplies (except electrical) trade	229
Automotive trade	139	Metals and metal work trade	405
General merchandise trade	8	Paper and paper products trade	204
Machinery, equipment and supplies (except electrical) trade	275	Plumbing and heating equipment and supplies trade	16
Paper and paper products trade	336	All other trades	220
Tobacco and tobacco products (except leaf) trade	31		
All other trades	8,412	<u>Building metal work</u>	1,396
<u>Brick, tile, terra cotta and other clay products</u> .	7,187	Wholesalers proper	337
Wholesalers proper	2,619	Other wholesalers	1,059
Other wholesalers	4,568	Groceries and food specialties trade	1
Chemicals, drugs and allied products trade	5	Hardware trade	193
Furniture and house furnishings trade	12	Lumber and building materials (other than metal) trade	152
General merchandise trade	35	Machinery, equipment and supplies (except electrical) trade	48
Groceries and food specialties trade	2	Metals and metal work trade	1,002
Hardware trade	168		
Lumber and building materials (other than metal) trade	6,770	<u>Building stone, slate and concrete products</u> ...	1,905
Machinery, equipment and supplies (except electrical) trade	35	Wholesalers proper	825
Metals and metal work trade	124	Other wholesalers	1,080
Plumbing and heating equipment and supplies trade	36		
<u>Building materials, not elsewhere classified</u>	11,603	General merchandise trade	4
Wholesalers proper	5,016	Hardware trade	28
Other wholesalers	6,587	Lumber and building materials (other than metal) trade	1,579
Chemicals, drugs and allied products trade	320	Machinery, equipment and supplies (except electrical) trade	11
Farm products (not elsewhere specified) trade ..	25	Metals and metal work trade	283
Food products (not elsewhere specified) trade ..	9		
General merchandise trade	95		
Groceries and food specialties trade	46		
Hardware trade	1,000		

Cameras and photographic supplies 10,848

Wholesalers proper	998
Other wholesalers	9,850
Amusement, sporting and photographic goods trade	10,671
Chemicals, drugs and allied products trade	146
General merchandise trade	12
Hardware trade	2
Machinery, equipment and supplies (except electrical) trade	17

Canned goods (food products) 46,262

Wholesalers proper	22,472
Other wholesalers	23,790
Dry goods and apparel trade	9
Farm products (not elsewhere specified) trade ..	1
Farm supplies (except machinery and equipment) trade	13
Food products (not elsewhere specified) trade ..	726
General merchandise trade	36
Groceries and food specialties trade	44,775
Lumber and building materials (other than metal) trade	280
Machinery, equipment and supplies (except electrical) trade	17
Metals and metal work trade	85
Tobacco and tobacco products (except leaf) trade	320

Cement, lime and plaster 19,406

Wholesalers proper	3,814
Other wholesalers	15,592
Coal and coke trade	1
Dry goods and apparel trade	3
Electrical trade	7
Farm products (not elsewhere specified) trade ..	20
Farm supplies (except machinery and equipment) trade	10
Forest products (except lumber) trade	18
General merchandise trade	113
Groceries and food specialties trade	77
Hardware trade	218
Lumber and building materials (other than metal) trade	18

Cement, lime and plaster - cont'd

Machinery, equipment and supplies (except electrical) trade	8
Metals and metal work trade	29
Chemicals, industrial and heavy	18,073

Wholesalers proper	5,890
Other wholesalers	12,183
Automotive trade	22
Chemicals, drugs and allied products trade ..	11,907
Farm products (except machinery and equipment) trade	8
Food products (not elsewhere specified) trade ..	40
Forest products (except lumber) trade	2,630
General merchandise trade	72
Groceries and food specialties trade	858
Hardware trade	19
Iron and steel scrap and other waste materials trade	10
Lumber and building materials (other than metal) trade	1,411
Machinery, equipment and supplies (except electrical) trade	158
Metals and metal work trade	714
Tobacco and tobacco products (except leaf) trade	81
All other trades	143

Chemicals, refined and/or related products 16,844

Wholesalers proper	4,583
Other wholesalers	12,261
Automotive trade	18
Chemicals, drugs and allied products trade ..	12,026
Coal and coke trade	9
Dry goods and apparel trade	4
Electrical trade	39
Farm products (not elsewhere specified) trade ..	88
Farm supplies (except machinery and equipment) trade	12
Food products (not elsewhere specified) trade ..	178
General merchandise trade	753
Groceries and food specialties trade	1,958

Table 2.—CANADA — Commodity Sales, By Kinds of Business and Types of Establishments — cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
Chemicals, refined and/or related products — cont'd		Cigars, cigarettes and tobacco (except leaf) — cont'd	
Hardware trade	9	Food products (not elsewhere specified) trade	3,312
Lumber and building materials (other than metal) trade	75	General merchandise trade	133
Machinery, equipment and supplies (except electrical) trade	996	Groceries and food specialties trade	13,361
Metals and metal work trade	44	Machinery, equipment and supplies (except electrical) trade	6
Paper and paper products trade	58	Paper and paper products trade	23
Petroleum and petroleum products trade	54	Tobacco and tobacco products (except leaf) trade	92,957
Tobacco and tobacco products (except leaf) trade	7	All other trades	66
All other trades	516		
China, glassware and crockery	9,291	Clothing and furnishings, men's and boys'	25,250
Wholesalers proper	6,483	Wholesalers proper	13,660
Other wholesalers	2,808	Other wholesalers	11,590
Amusement, sporting and photographic goods trade	6	Amusement, sporting and photographic goods trade	7
Chemicals, drugs and allied products trade	58	Automotive trade	2
Dry goods and apparel trade	54	Chemicals, drugs and allied products trade ..	31
Farm products (not elsewhere specified) trade ..	5	Dry goods and apparel trade	24,454
Furniture and house furnishings trade	5,795	Farm products (not elsewhere specified) trade	13
General merchandise trade	1,135	Forest products (except lumber) trade	5
Groceries and food specialties trade	100	Furniture and house furnishings trade	19
Hardware trade	64	General merchandise trade	211
Lumber and building materials (other than metal) trade	1	Jewellery and optical goods trade	2
Machinery, equipment and supplies (except electrical) trade	2,062	Leather and leather goods (except gloves and shoes) trade	415
Metals and metal work trade	1	Machinery, equipment and supplies (except electrical) trade	2
Plumbing and heating equipment and supplies trade	2	Tobacco and tobacco products (except leaf) trade	1
All other trades	8	All other trades	88
Cigars, cigarettes and tobacco (except leaf)	110,352	Clothing, women's and children's	26,773
Wholesalers proper	41,237	Wholesalers proper	11,501
Other wholesalers	69,115	Other wholesalers	15,272
Chemicals, drugs and allied products trade	446	Amusement, sporting and photographic goods trade	1
Dry goods and apparel trade	45	Chemicals, drugs and allied products trade ..	17
Farm supplies (except machinery and equipment)	2	Dry goods and apparel trade	26,043

Clothing, women's and children's - cont'd

Forest products (except lumber) trade	11
Furniture and house furnishings trade	28
General merchandise trade	653
Leather and leather goods (except gloves and shoes) trade	15
All other trades	5
<u>Coal and coke</u>	69,874
Wholesalers proper	49,909
Other wholesalers	19,965
Coal and coke trade	66,107
Farm products (not elsewhere specified) trade ..	768
Farm supplies (except machinery and equipment) trade	44
Food products (not elsewhere specified) trade ..	43
Forest products (except lumber) trade	6
General merchandise trade	341
Groceries and food specialties trade	133
Hardware trade	103
Iron and steel scrap and other waste materials trade	10
Lumber and building materials (other than metal) trade	743
Machinery, equipment and supplies (except electrical) trade	27
Metals and metal work trade	1,544
All other trades	5
<u>Confectionery and soft drinks</u>	30,989
Wholesalers proper	15,694
Other wholesalers	15,295
Chemicals, drugs and allied products trade	211
Dry goods and apparel trade	1
Food products (not elsewhere specified) trade ..	18,471
General merchandise trade	402
Groceries and food specialties trade	6,811
Hardware trade	12
Paper and paper products trade	3
Tobacco and tobacco products (except leaf) trade ..	5,042
All other trades	36

<u>Dairy products and eggs</u>	114,515
Wholesalers proper	61,197
Other wholesalers	53,318
Dry goods and apparel trade	13
Farm products (not elsewhere specified) trade ..	2,470
Farm supplies (except machinery and equipment) trade	2
Food products (not elsewhere specified) trade ..	92,020
General merchandise trade	39
Groceries and food specialties trade	19,818
Paper and paper products trade	16
Tobacco and tobacco products (except leaf) trade ..	137
<u>Drugs and drug sundries</u>	25,727
Wholesalers proper	17,961
Other wholesalers	7,766
Automotive trade	163
Chemicals, drugs and allied products trade ..	24,271
Dry goods and apparel trade	15
Furniture and house furnishings trade	3
General merchandise trade	278
Groceries and food specialties trade	482
Hardware trade	5
Lumber and building materials (other than metal) trade	1
Machinery, equipment and supplies (except electrical) trade	197
Metals and metal work trade	100
Paper and paper products trade	8
Tobacco and tobacco products (except leaf) trade ..	175
All other trades	29
<u>Dry goods, not elsewhere classified</u>	6,856
Wholesalers proper	3,440
Other wholesalers	3,416
Dry goods and apparel trade	5,260
Furniture and house furnishings trade	91
General merchandise trade	170
Leather and leather goods (except gloves and shoes) trade	16

Table 2.--CANADA - Commodity Sales, By Kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
Dry goods, not elsewhere classified - cont'd		Farm products, not elsewhere specified - cont'd	
Machinery, equipment and supplies (except electrical) trade	47	Machinery, equipment and supplies (except electrical) trade	87
All other trades	1,272	All other trades	863
Electrical appliances, equipment and supplies ..	114,163	Feeds, mixed and other	11,774
Wholesalers proper	17,982	Wholesalers proper	3,455
Other wholesalers	96,181	Other wholesalers	8,319
Amusement, sporting and photographic goods trade	40	Chemicals, drugs and allied products trade ..	20
Automotive trade	646	Farm products (not elsewhere specified) trade ..	1,991
Chemicals, drugs and allied products trade ...	554	Farm supplies (except machinery and equipment) trade	1,475
Dry goods and apparel trade	8	Food products (not elsewhere specified) trade ..	401
Electrical trade	107,838	Forest products (except lumber) trade	7
Furniture and house furnishings trade	71	General merchandise trade	3
General merchandise trade	754	Groceries and food specialties trade	7,837
Groceries and food specialties trade	4	Tobacco and tobacco products (except leaf) trade	28
Hardware trade	1,350	All other trades	12
Leather and leather goods (except gloves and shoes) trade	1	Fertilizer and fertilizer materials	4,323
Lumber and building materials (other than metal) trade	6	Wholesalers proper	1,083
Machinery, equipment and supplies (except electrical) trade	2,347	Other wholesalers	3,240
Metals and metal work trade	89	Chemicals, drugs and allied products trade ..	191
Paper and paper products trade	22	Farm products (not elsewhere specified) trade ..	186
Plumbing and heating equipment and supplies trade	432	Farm supplies (except machinery and equip- ment) trade	2,470
All other trades	1	Food products (not elsewhere specified) trade ..	917
Farm products, not elsewhere specified	7,054	General merchandise trade	1
Wholesalers proper	258	Groceries and food specialties trade	514
Other wholesalers	6,796	Hardware trade	5
Chemicals, drugs and allied products trade ...	6	Metals and metal work trade	31
Farm products (not elsewhere specified) trade ..	5,749	Tobacco and tobacco products (except leaf) trade	8
Food products (not elsewhere specified) trade ..	45		
General merchandise trade	1		
Groceries and food specialties trade	303		

Fish and sea foods, fresh and processed		17,198	Furniture, household - cont'd		
Wholesalers proper		14,047	Amusement, sporting and photographic goods trade		3
Other wholesalers		3,151	Dry goods and apparel trade		100
Chemicals, drugs and allied products trade ...		102	Electrical trade		1
Farm products (not elsewhere specified) trade...		77	Furniture and house furnishings trade		4,298
Food products (not elsewhere specified) trade...		14,514	General merchandise trade		26
General merchandise trade		48	Groceries and food specialties trade		1
Groceries and food specialties trade		2,453	Hardware trade		197
Tobacco and tobacco products (except leaf) trade		4	Lumber and building materials (other than metal) trade		17
Food products, not elsewhere specified		6,552	Machinery, equipment and supplies (except electrical) trade		24
Wholesalers proper		3,649	<u>Furniture and fixtures, office and school</u>		2,066
Other wholesalers		2,903	Wholesalers proper		1,056
Chemicals, drugs and allied products trade ...		228	Other wholesalers		1,010
Food products (not elsewhere specified) trade...		852	Furniture and house furnishings trade		446
General merchandise trade		3	Groceries and food specialties trade		1
Groceries and food specialties trade		5,455	Hardware trade		20
Tobacco and tobacco products (except leaf) trade		9	Lumber and building materials (other than metal) trade		161
All other trades		5	Machinery, equipment and supplies (except electrical) trade		1,362
Fruits and vegetables, fresh and dried		136,423	Paper and paper products trade		76
Wholesalers proper		86,121	<u>Furs (dressed) and fur clothing</u>		1,958
Other wholesalers		50,302	Wholesalers proper		937
Farm products (not elsewhere specified) trade...		85	Other wholesalers		1,021
Farm supplies (except machinery and equipment) trade		41	Dry goods and apparel trade		729
Food products (not elsewhere specified) trade...		124,004	Farm products (not elsewhere specified) trade...		1,216
General merchandise trade		35	Furniture and house furnishings trade		13
Groceries and food specialties trade		12,230	<u>Furs, raw and unmanufactured</u>		14,883
Machinery, equipment and supplies (except electrical) trade		4	Wholesalers proper		7,669
Tobacco and tobacco products (except leaf) trade		24	Other wholesalers		7,214
Furniture, household		4,667	Dry goods and apparel trade		6
Wholesalers proper		504	Farm products (not elsewhere specified) trade...		14,833
Other wholesalers		4,163	Food products (not elsewhere specified) trade...		29
			General merchandise trade		15

Table 2.-CANADA - Commodity Sales, By kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
<u>Glass, sheet</u>	5,466	<u>Groceries - cont'd</u>	
Wholesalers proper	4,995	Electrical trade	8
Other wholesalers	471	Farm products (not elsewhere specified) trade	1,663
Chemicals, drugs and allied products trade	30	Farm supplies (except machinery and equipment) trade	695
Furniture and house furnishings trade	41	Food products (not elsewhere specified) trade	8,697
General merchandise trade	310	Forest products (except lumber) trade	20
Groceries and food specialties trade	6	General merchandise trade	1,004
Hardware trade	231	Groceries and food specialties trade	208,433
Lumber and building materials (other than metal) trade	4,827	Hardware trade	15
Machinery, equipment and supplies (except electrical) trade	12	Machinery, equipment and supplies (except electrical) trade	104
Metals and metal work trade	14	Metals and metal work trade	296
Plumbing and heating equipment and supplies trade	5	Paper and paper products trade	2
		Tobacco and tobacco products (except leaf) trade	740
		All other trades	2,952
<u>Grain</u>	523,654	<u>Hardware</u>	36,505
Wholesalers proper	9,319	Wholesalers proper	28,319
Other wholesalers	514,335	Other wholesalers	8,186
Chemicals, drugs and allied products trade	4		
Farm products (not elsewhere specified) trade	514,624	Amusement, sporting and photographic goods trade	6
Farm supplies (except machinery and equipment) trade	4,508	Automotive trade	144
Food products (not elsewhere specified) trade	269	Chemicals, drugs and allied products trade	124
Forest products (except lumber) trade	12	Coal and coke trade	39
General merchandise trade	34	Dry goods and apparel trade	20
Groceries and food specialties trade	4,152	Electrical trade	55
Lumber and building materials (other than metal) trade	45	Farm products (not elsewhere specified) trade	7
Tobacco and tobacco products (except leaf) trade	6	Farm supplies (except machinery and equipment) trade	2
		Food products (not elsewhere specified) trade	44
<u>Groceries</u>	225,301	Furniture and house furnishings trade	263
Wholesalers proper	102,375	General merchandise trade	1,264
Other wholesalers	122,926	Groceries and food specialties trade	617
Chemicals, drugs and allied products trade	592	Hardware trade	31,973
Coal and coke trade	71	Jewellery and optical goods trade	14
Dry goods and apparel trade	9	Leather and leather goods (except gloves and shoes) trade	7

Hardware - cont'd

Lumber and building materials (other than metal) trade	204
Machinery, equipment and supplies (except electrical) trade	658
Metals and metal work trade	132
Paper and paper products trade	11
Plumbing and heating equipment and supplies trade	651
Tobacco and tobacco products (except leaf) trade	3
All other trades	267
<u>Hay and straw</u>	2,163
Wholesalers proper	1,419
Other wholesalers	744
Farm products (not elsewhere specified) trade	120
Farm supplies (except machinery and equipment) trade	1,764
Food products (not elsewhere specified) trade	186
General merchandise trade	36
Groceries and food specialties trade	51
Machinery, equipment and supplies (except electrical) trade	5
Tobacco and tobacco products (except leaf) trade	1
<u>Hides and skins</u>	6,421
Wholesalers proper	3,816
Other wholesalers	2,603
Amusement, sporting and photographic goods trade	26
Dry goods and apparel trade	3
Farm products (not elsewhere specified) trade	6,292
Food products (not elsewhere specified) trade	21
Furniture and house furnishings trade	1
Hardware trade	1
Jewellery and optical goods trade	1
Machinery, equipment and supplies (except electrical) trade	1
Paper and paper products trade	5
All other trades	70

Horses

Wholesalers proper	1,225
Other wholesalers	284
Farm products (not elsewhere specified) trade	941
Farm supplies (except machinery and equipment) trade	1,213
House furnishings	12
Wholesalers proper	20,203
Other wholesalers	10,585
Amusement, sporting and photographic goods trade	9,618
Dry goods and apparel trade	1
Electrical trade	5,055
Farm products (not elsewhere specified) trade	340
Forest products (except lumber) trade	8
Furniture and house furnishings trade	10
General merchandise trade	13,058
Groceries and food specialties trade	449
Hardware trade	22
Iron and steel scrap and other waste materials trade	961
Jewellery and optical goods trade	3
Leather and leather goods (except gloves and shoes) trade	5
Lumber and building materials (other than metal) trade	2
Machinery, equipment and supplies (except electrical) trade	31
Paper and paper products trade	139
Tobacco and tobacco products (except leaf) trade	1
All other trades	117
<u>Iron and steel and products, not elsewhere specified</u>	58,592
Wholesalers proper	18,531
Other wholesalers	40,061
Automotive trade	24

Table 2.---CANADA - Commodity Sales, By Kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
Iron and steel and products, not elsewhere specified - cont'd		Jewellery (including precious metals) - cont'd	
Chemicals, drugs and allied products trade ...	27	Paper and paper products trade	2
Coal and coke trade	30	Tobacco and tobacco products (except leaf) trade	1
Electrical trade	52	All other trades	18
Farm products (not elsewhere specified) trade.	91		
Farm supplies (except machinery and equipment) trade	2	Junk, scrap and waste materials	4,000
Food products (not elsewhere specified) trade.	21	Wholesalers proper	3,803
Forest products (except lumber) trade	17	Other wholesalers	197
General merchandise trade	248		
Groceries and food specialties trade	50	Dry goods and apparel trade	11
Hardware trade	6,025	Electrical trade	13
Iron and steel scrap and other waste materials trade	1,256	Farm products (not elsewhere specified) trade.	4
Lumber and building materials (other than metal) trade	968	Food products (not elsewhere specified) trade.	2
Machinery, equipment and supplies (except electrical) trade	2,438	Iron and steel scrap and other waste materials trade	3,946
Metals and metal work trade	44,078	Lumber and building materials (other than metal) trade	5
Paper and paper products trade	80	Metals and metal work trade	7
Plumbing and heating equipment and supplies ..	3,165	Paper and paper products trade	10
All other trades	20	Petroleum and petroleum products trade	2
		Leather, cut stock and shoe findings	11,861
Jewellery (including precious metals)	14,835	Wholesalers proper	4,451
Wholesalers proper	10,120	Other wholesalers	7,410
Other wholesalers	4,715		
Amusement, sporting and photographic goods trade	3	Automotive trade	7
Dry goods and apparel trade	153	Dry goods and apparel trade	48
Electrical trade	1	Farm products (not elsewhere specified) trade.	70
Furniture and house furnishings trade	802	Furniture and house furnishings trade	14
General merchandise trade	494	General merchandise trade	3
Groceries and food specialties trade	1	Hardware trade	10
Hardware trade	343	Leather and leather goods (except gloves and shoes) trade	11,015
Jewellery and optical goods trade	8,852	Machinery, equipment and supplies (except electrical) trade	685
Machinery, equipment and supplies (except electrical) trade	659	All other trades	9
Metals and metal work trade	3,506		

<u>Livestock (except horses)</u>	76,142	
Wholesalers proper	467	
Other wholesalers	75,675	
Farm products (not elsewhere specified) trade ..	74,756	
Farm supplies (except machinery and equipment) trade	518	
Food products (not elsewhere specified) trade ..	843	
General merchandise trade	4	
Groceries and food specialties trade	19	
Lumber and building materials (other than metal) trade	2	
Logs, poles, posts, ties, etc.	10,473	
Wholesalers proper	7,568	
Other wholesalers	2,905	
Amusement, sporting and photographic goods trade ..	3	
Coal and coke trade	114	
Electrical trade	6	
Farm products (not elsewhere specified) trade ..	8	
Farm supplies (except machinery and equipment) trade	3	
Food products (not elsewhere specified) trade ..	64	
Forest products (except lumber) trade	8,625	
General merchandise trade	65	
Groceries and food specialties trade	3	
Lumber and building materials (other than metal) trade	1,065	
Machinery, equipment and supplies (except electrical) trade	77	
Paper and paper products trade	440	
<u>Luggage, saddlery and harness and all other leather goods, not elsewhere classified</u>	2,213	
Wholesalers proper	1,514	
Other wholesalers	699	
Amusement, sporting and photographic goods trade ..	28	
Automotive trade	22	
Dry goods and apparel trade	69	
Farm products (not elsewhere specified) trade ..	39	
Furniture and house furnishings trade	1	

<u>Luggage, saddlery and harness and all other leather goods, not elsewhere classified - cont'd</u>		
General merchandise trade	70	
Hardware trade	30	
Jewellery and optical goods trade	3	
Leather and leather goods (except gloves and shoes) trade	1,942	
Machinery, equipment and supplies (except electrical) trade	2	
Paper and paper products trade	1	
Plumbing and heating equipment and supplies trade	1	
All other trades	5	
<u>Lumber, rough, dressed and finished</u>	51,077	
Wholesalers proper	24,566	
Other wholesalers	26,511	
Coal and coke trade	2	
Farm products (not elsewhere specified) trade ..	24	
Farm supplies (except machinery and equipment) trade	39	
Forest products (except lumber) trade	129	
Food products (not elsewhere specified) trade ..	4	
General merchandise trade	64	
Groceries and food specialties trade	16	
Hardware trade	242	
Iron and steel scrap and other waste materials trade	9	
Lumber and building materials (other than metal) trade	50,508	
Machinery, equipment and supplies (except electrical) trade	40	
<u>Machinery, equipment and supplies, industrial (except electrical)</u>	90,109	
Wholesalers proper	30,513	
Other wholesalers	59,596	
Amusement, sporting and photographic goods trade	476	
Automotive trade	2,286	
Chemicals, drugs and allied products trade ...	120	

Table 2.--CANADA -- Commodity Sales, By Kinds of Business and Types of Establishments -- cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
Machinery, equipment and supplies, industrial (except electrical) - cont'd		Machinery, equipment and supplies, farm and garden - cont'd	
Dry goods and apparel trade	355	Food products (not elsewhere specified) trade,	124
Electrical trade	445	General merchandise trade	7
Farm products (not elsewhere specified) trade ..	1,294	Groceries and food specialties trade	10
Farm supplies (except machinery and equipment) trade	38	Hardware trade	269
Food products (not elsewhere specified) trade ..	68	Iron and steel scrap and other waste materials trade	2
Forest products (except lumber) trade	4	Lumber and building materials (other than metal) trade	2
General merchandise trade	652	Machinery, equipment and supplies (except electrical) trade	26,746
Groceries and food specialties trade	44	Metals and metal work trade	30
Hardware trade	1,832	<u>Meats and meat products, fresh and cured</u>	85,631
Iron and steel scrap and other waste materials trade	4	Wholesalers proper	74,238
Jewellery and optical goods trade	205	Other wholesalers	11,393
Leather and leather goods (except gloves and shoes) trade	763	Farm products (not elsewhere specified) trade,	179
Lumber and building materials (other than metal) trade	308	Farm supplies (except machinery and equipment) trade	2
Machinery, equipment and supplies (except electrical) trade	63,566	Food products (not elsewhere specified) trade,	77,183
Metals and metal work trade	1,634	Forest products (except lumber) trade	4
Paper and paper products trade	295	General merchandise trade	157
Petroleum and petroleum products trade	227	Groceries and food specialties trade	8,100
Plumbing and heating equipment and supplies trade	2,517	Machinery, equipment and supplies (except electrical) trade	5
All other trades	12,976	Tobacco and tobacco products (except leaf) trade	1
<u>Machinery, equipment and supplies, farm and garden</u>	28,034	<u>Musical instruments, accessories and parts (except radios)</u>	2,278
Wholesalers proper	8,216	Wholesalers proper	901
Other wholesalers	19,818	Other wholesalers	1,377
Automotive trade	262	Amusement, sporting and photographic goods trade	3
Chemicals, drugs and allied products trade	4	Dry goods and apparel trade	2
Electrical trade	331		
Farm products (not elsewhere specified) trade ..	205		
Farm supplies (except machinery and equipment) trade	42		

Musical instruments, accessories and parts
(except radios) - cont'd

Electrical trade	1,323
Furniture and house furnishings trade	872
General merchandise trade	50
Hardware trade	5
Jewellery and optical goods trade	18
All other trades	5
<u>Non-ferrous metals</u>	36,325
Wholesalers proper	3,224
Other wholesalers	33,101
Automotive trade	2
Chemicals, drugs and allied products trade	44
Electrical trade	3,503
General merchandise trade	66
Groceries and food specialties trade	2
Hardware trade	296
Iron and steel scrap and other waste materials trade	15
Lumber and building materials (other than metal) trade	128
Machinery, equipment and supplies (except electrical) trade	187
Metals and metal work trade	31,826
Plumbing and heating equipment and supplies trade	246
All other trades	10

Non-metallic minerals (crude), and their products, not elsewhere classified

Wholesalers proper	5,328
Other wholesalers	1,455
	3,873
Chemicals, drugs and allied products trade	15
Coal and coke trade	9
Electrical trade	1
Farm products (not elsewhere specified) trade ..	9
General merchandise trade	1
Groceries and food specialties trade	18
Hardware trade	9

Non-metallic minerals (crude), and their products, not elsewhere specified - cont'd

Leather and leather goods (except gloves and shoes) trade	8
Lumber and building materials (other than metal) trade	4,490
Machinery, equipment and supplies (except electrical) trade	742
Metals and metal work trade	18
Plumbing and heating equipment and supplies trade	1
All other trades	7
<u>Notions and dry goods, smallwares, etc.</u>	14,805
Wholesalers proper	7,981
Other wholesalers	6,824
Amusement, sporting and photographic goods trade	33
Chemicals, drugs and allied products trade ..	59
Dry goods and apparel trade	12,817
Farm products (not elsewhere specified) trade ..	17
Forest products (except lumber) trade	22
Furniture and house furnishings trade	1
General merchandise trade	1,524
Groceries and food specialties trade	39
Jewellery and optical goods trade	90
Leather and leather goods (except gloves and shoes) trade	2
Machinery, equipment and supplies (except electrical) trade	78
Paper and paper products trade	63
Tobacco and tobacco products (except leaf) trade	6
All other trades	54
<u>Office and store machines and equipment</u>	1,454
Wholesalers proper	657
Other wholesalers	797
General merchandise trade	1
Groceries and food specialties trade	15
Machinery, equipment and supplies (except electrical) trade	1,429
Metals and metal work trade	9

Table 2:--CANADA - Commodity Sales, By Kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
<u>Oils, animal and vegetable</u>	2,519	<u>Paper (wrapping, book, wall, paper board, etc.)..</u>	75,664
Wholesalers proper	749	Wholesalers proper	12,889
Other wholesalers	1,770	Other wholesalers	62,775
Chemicals, drugs and allied products trade ...	1,002	Chemicals, drugs and allied products trade	1
Dry goods and apparel trade	5	Dry goods and apparel trade	19
Farm products (not elsewhere specified) trade.	18	Electrical trade	26
Farm supplies (except machinery and equipment) trade	8	Food products (not elsewhere specified) trade ..	37
Food products (not elsewhere specified) trade.	92	Forest products (except lumber) trade	7
General merchandise trade	57	Furniture and house furnishings trade	7
Groceries and food specialties trade	764	General merchandise trade	608
Hardware trade	36	Groceries and food specialties trade	234
Lumber and building materials (other than metal) trade	24	Hardware trade	135
Machinery, equipment and supplies (except electrical) trade	19	Iron and steel scrap and other waste materials trade	11
Metals and metal work trade	13	Leather and leather goods (except gloves and shoes) trade	5
All other trades	481	Lumber and building materials (other than metal) trade	179
<u>Optical goods</u>	2,845	Machinery, equipment and supplies (except electrical) trade	120
<u>Paints, varnishes, lacquers, enamels, etc.</u>	15,961	Metals and metal work trade	16
Wholesalers proper	3,547	Paper and paper products trade	74,210
Other wholesalers	12,414	Plumbing and heating equipment and supplies trade	14
Automotive trade	85	Tobacco and tobacco products (except leaf) trade	27
Chemicals, drugs and allied products trade ...	12,570	All other trades	8
Coal and coke trade	1	<u>Paper products</u>	7,371
General merchandise trade	180	Wholesalers proper	4,575
Groceries and food specialties trade	28	Other wholesalers	2,796
Hardware trade	2,096	Amusement, sporting and photographic goods trade	63
Lumber and building materials (other than metal) trade	585	Chemicals, drugs and allied products trade	39
Machinery, equipment and supplies (except electrical) trade	320	Dry goods and apparel trade	32
Metals and metal work trade	76	Food products (not elsewhere specified) trade ..	204
Plumbing and heating equipment and supplies trade	13	Furniture and house furnishings trade	8
Tobacco and tobacco products (except leaf) trade	1	General merchandise trade	206
All other trades	2	Groceries and food specialties trade	464
		Hardware trade	4

Paper products - cont'd

Lumber and building materials (other than metal) trade	10
Machinery, equipment and supplies (except electrical) trade	397
Metals and metal work trade	30
Paper and paper products trade	5,519
Tobacco and tobacco products (except leaf) trade	38
All other trades	357
<u>Petroleum and petroleum products</u>	211,446
Wholesalers proper	8,762
Other wholesalers	202,684
Automotive trade	226
Chemicals, drugs and allied products trade ...	6
Coal and coke trade	63
Electrical trade	52
Farm products (not elsewhere specified) trade.	35
Food products (not elsewhere specified) trade.	18
Forest products (except lumber) trade	4
General merchandise trade	355
Groceries and food specialties trade	19
Hardware trade	227
Leather and leather goods (except gloves and shoes) trade	10
Lumber and building materials (other than metal) trade	5
Machinery, equipment and supplies (except electrical) trade	40
Petroleum and petroleum products trade	210,304
Tobacco and tobacco products (except leaf) trade	4
All other trades	78
<u>Piece goods, all kinds</u>	96,640
Wholesalers proper	34,792
Other wholesalers	61,848
Amusement, sporting and photographic goods trade	4
Automotive trade	9

Piece goods all kinds - cont'd

Chemicals, drugs and allied products trade ...	5
Dry goods and apparel trade	94,970
Electrical trade	67
Farm products (not elsewhere specified) trade.	19
Forest products (except lumber) trade	2
Furniture and house furnishings trade	110
General merchandise trade	428
Groceries and food specialties trade	4
Iron and steel scrap and other waste materials trade	7
Leather and leather goods (except gloves and shoes) trade	145
Machinery, equipment and supplies (except electrical) trade	464
Metals and metal work trade	5
Tobacco and tobacco products (except leaf) trade	46
All other trades	355
<u>Planing mill products - woodwork</u>	2,834
Wholesalers proper	1,065
Other wholesalers	1,769
General merchandise trade	4
Hardware trade	25
Lumber and building materials (other than metal) trade	2,803
Machinery, equipment and supplies (except electrical) trade	1
Metals and metal work trade	1
<u>Plumbing and heating equipment and supplies</u>	27,689
Wholesalers proper	10,884
Other wholesalers	16,805
Automotive trade	9
Coal and coke trade	3
Electrical trade	155
General merchandise trade	29
Groceries and food specialties trade	12
Hardware trade	4,106

Table 2.---CANADA - Commodity Sales, By Kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
Plumbing and heating equipment and supplies--cont'd		Refrigerators, mechanical (household and commercial) - cont'd	
Leather and leather goods (except gloves and shoes) trade	3	Machinery, equipment and supplies (except electrical) trade	14
Lumber and building materials (other than metal) trade	223	Plumbing and heating equipment and supplies trade	76
Machinery, equipment and supplies (except electrical) trade	397	Rubber goods, not elsewhere classified	1,636
Petroleum and petroleum products trade	142	Wholesalers proper	107
Plumbing and heating equipment and supplies trade	22,610	Other wholesalers	1,529
Radio sets, parts and accessories	29,129	Automotive trade	328
Wholesalers proper	11,890	Chemicals, drugs and allied products trade ...	17
Other wholesalers	17,239	Groceries and food specialties trade	11
Amusement, sporting and photographic goods trade	37	Leather and leather goods (except gloves and shoes) trade	35
Automotive trade	5,591	Machinery, equipment and supplies (except electrical) trade	23
Electrical trade	20,467	All other trades	1,222
Furniture and house furnishings trade	228	Sand, gravel and crushed stone	1,651
General merchandise trade	2	Wholesalers proper	1,362
Hardware trade	2,109	Other wholesalers	289
Lumber and building materials (other than metal) trade	1	Chemicals, drugs and allied products trade ...	9
Machinery, equipment and supplies (except electrical) trade	693	Coal and coke trade	3
Metals and metal work trade	1	General merchandise trade	1
Refrigerators, mechanical (household and commercial)	6,059	Hardware trade	1
Wholesalers proper	512	Lumber and building materials (other than metal) trade	1,637
Other wholesalers	5,547	Secondhand merchandise, all kinds	2,137
Automotive trade	21	Wholesalers proper	2,007
Coal and coke trade	47	Other wholesalers	130
Electrical trade	5,872	Dry goods and apparel trade	44
General merchandise trade	20	Farm products (not elsewhere specified) trade.	2
Hardware trade	7	Forest products (except lumber) trade	10
Lumber and building materials (other than metal) trade	2	Furniture and house furnishings trade	104

Secondhand merchandise, all kinds - cont'd

Groceries and food specialties trade	10
Iron and steel scrap and other waste materials trade	1,426
Machinery, equipment and supplies (except electrical) trade	467
Metals and metal work trade	8
All other trades	66
<u>Seeds (field and garden), bulbs and nursery stock</u>	7,518
Wholesalers proper	6,264
Other wholesalers	1,254
Farm products (not elsewhere specified) trade ..	2,882
Farm supplies (except machinery and equipment) trade	4,374
Food products (not elsewhere specified) trade ..	136
General merchandise trade	24
Groceries and food specialties trade	77
Hardware trade	25
<u>Sheet metal work</u>	11,662
Wholesalers proper	341
Other wholesalers	11,321
Food products (not elsewhere specified) trade ..	12
General merchandise trade	33
Groceries and food specialties trade	42
Hardware trade	283
Iron and steel scrap and other waste materials trade	10
Lumber and building materials (other than metal) trade	60
Machinery, equipment and supplies (except electrical) trade	179
Metals and metal work trade	2,196
Petroleum and petroleum products trade	8,847

<u>Shoes and other footwear (including rubber) ...</u>	31,318
Wholesalers proper	10,349
Other wholesalers	20,969
Amusement, sporting and photographic goods trade	4
Automotive trade	941
Dry goods and apparel trade	21,718
Farm products (not elsewhere specified) trade ..	2
Farm supplies (except machinery and equipment) trade	5
General merchandise trade	142
Hardware trade	42
Leather and leather goods (except gloves and shoes) trade	708
All other trades	7,756
<u>Silk, raw</u>	657
Wholesalers proper	16
Other wholesalers	641
Dry goods and apparel trade	414
General merchandise trade	144
Machinery, equipment and supplies (except electrical) trade	1
All other trades	98
<u>Soaps and toilet preparations</u>	22,781
Wholesalers proper	9,892
Other wholesalers	12,889
Automotive trade	1
Chemicals, drugs and allied products trade ..	7,404
Dry goods and apparel trade	58
Farm supplies (except machinery and equipment) trade	2
Food products (not elsewhere specified) trade ..	86
General merchandise trade	262
Groceries and food specialties trade	9,335
Hardware trade	45

Table 2.--CANADA - Commodity Sales, By Kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
Soaps and toilet preparations - cont'd		Stationery and stationery supplies	6,347
Iron and steel scrap and other waste materials trade	5	Wholesalers proper	2,852
Leather and leather goods (except gloves and shoes) trade	1	Other wholesalers	3,495
Machinery, equipment and supplies (except electrical) trade	367	Amusement, sporting and photographic goods trade	42
Metals and metal work trade	1	Chemicals, drugs and allied products trade	134
Paper and paper products trade	3	Dry goods and apparel trade	123
Petroleum and petroleum products trade	7	Food products (not elsewhere specified) trade .	2
Tobacco and tobacco products (except leaf) trade	52	Furniture and house furnishings trade	7
All other trades	5,152	General merchandise trade	917
		Groceries and food specialties trade	76
		Hardware trade	5
		Leather and leather goods (except gloves and shoes) trade	15
Sporting goods	7,786	Machinery, equipment and supplies (except electrical) trade	1,008
Wholesalers proper	4,217	Paper and paper products trade	3,585
Other wholesalers	3,569	Tobacco and tobacco products (except leaf) trade	66
Amusement, sporting and photographic goods trade	4,424	All other trades	367
Automotive trade	254	Surgical, dental and hospital equipment and supplies	4,494
Chemicals, drugs and allied products trade ...	98	Wholesalers proper	3,780
Dry goods and apparel trade	60	Other wholesalers	714
Electrical trade	2	Automotive trade	2
Farm products (not elsewhere specified) trade.	63	Chemicals, drugs and allied products trade	267
Food products (not elsewhere specified) trade.	22	Dry goods and apparel trade	114
General merchandise trade	169	Machinery, equipment and supplies (except electrical) trade	4,010
Groceries and food specialties trade	5	Metals and metal work trade	22
Hardware trade	2,430	Paper and paper products trade	13
Leather and leather goods (except gloves and shoes) trade	43	All other trades	66
Lumber and building materials (other than metal) trade	7	Textile products, not elsewhere classified	3,567
Machinery, equipment and supplies (except electrical) trade	22	Wholesalers proper	1,293
Paper and paper products trade	1	Other wholesalers	2,274
All other trades	186		

Textile products, not elsewhere classified -
cont'd

Dry goods and apparel trade	422
Farm products (not elsewhere specified) trade.	10
Farm supplies (except machinery and equipment) trade	3
Food products (not elsewhere specified) trade.	228
Forest products (except lumber) trade	1
Furniture and house furnishings trade	15
General merchandise trade	27
Groceries and food specialties trade	2
Hardware trade	98
Iron and steel scrap and other waste materials trade	158
Leather and leather goods (except gloves and shoes) trade	17
Machinery, equipment and supplies (except electrical) trade	391
Metals and metal work trade	54
Paper and paper products trade	54
All other trades	2,087
Tires and tubes	21,247
Wholesalers proper	3,567
Other wholesalers	17,680
Automotive trade	14,156
Dry goods and apparel trade	168
Electrical trade	5
General merchandise trade	26
Hardware trade	396
Leather and leather goods (except gloves and shoes) trade	221
Lumber and building materials (other than metal) trade	1
Machinery, equipment and supplies (except electrical) trade	6
Petroleum and petroleum products trade	1
All other trades	6,267

Tobacco, leaf	653
Wholesalers proper	444
Other wholesalers	209
Farm products (not elsewhere specified) trade.	616
Groceries and food specialties trade	2
Tobacco and tobacco products (except leaf) trade	35
Toilet articles	2,556
Wholesalers proper	1,168
Other wholesalers	1,388
Amusement, sporting and photographic goods trade	6
Chemicals, drugs and allied products trade ...	1,780
Dry goods and apparel trade	59
Furniture and house furnishings trade	232
General merchandise trade	319
Groceries and food specialties trade	8
Hardware trade	67
Jewellery and optical goods trade	31
Leather and leather goods (except gloves and shoes) trade	1
Lumber and building materials (other than metal) trade	1
Machinery, equipment and supplies (except electrical) trade	18
Paper and paper products trade	2
Tobacco and tobacco products (except leaf) trade	2
All other trades	30
Toys and games	2,021
Wholesalers proper	1,691
Other wholesalers	330
Amusement, sporting and photographic goods trade	305
Chemicals, drugs and allied products trade ...	7
Dry goods and apparel trade	196
Furniture and house furnishings trade	298

Table 2.—CANADA - Commodity Sales, By Kinds of Business and Types of Establishments - cont'd

Commodity, By Kind of Business and Type of Establishment	Sales reported \$	Commodity, By Kind of Business and Type of Establishment	Sales reported \$
Toys and games - cont'd		Wood products, not elsewhere classified - cont'd	
General merchandise trade	887	Farm supplies (except machinery and equipment) trade	3
Groceries and food specialties trade	2	Food products (not elsewhere specified) trade.	298
Hardware trade	18	Forest products (except lumber) trade	11,652
Lumber and building materials (other than metal) trade	1	Furniture and house furnishings trade	21
Paper and paper products trade	163	General merchandise trade	265
Plumbing and heating equipment and supplies trade	2	Groceries and food specialties trade	95
Tobacco and tobacco products (except leaf) trade	2	Hardware trade	260
All other trades	140	Iron and steel scrap and other waste materials trade	23
<u>Tractors, new and used</u>	13,156	Lumber and building materials (other than metal) trade	1,622
Wholesalers proper	6,564	Machinery, equipment and supplies (except electrical) trade	493
Other wholesalers	6,592	Paper and paper products trade	2,978
Automotive trade	1,035	Plumbing and heating equipment and supplies trade	6
Food products (not elsewhere specified) trade.	1	Tobacco and tobacco products (except leaf) trade	37
Hardware trade	193	All other trades	43
Machinery, equipment and supplies (except electrical) trade	11,892	<u>Wool, raw</u>	3,846
Metals and metal work trade	35	Wholesalers proper	2,509
<u>Wood products, not elsewhere classified</u>	18,981	Other wholesalers	1,337
Wholesalers proper	3,160	Farm products (not elsewhere specified) trade.	3,678
Other wholesalers	15,821	Farm supplies (except machinery and equipment) trade	1
Amusement, sporting and photographic goods trade	11	Food products (not elsewhere specified) trade.	5
Automotive trade	12	All other trades	162
Coal and coke trade	919		
Dry goods and apparel trade	241		
Farm products (not elsewhere specified) trade.	2		

<u>Yarns, all kinds</u>		6,724	Miscellaneous commodities - cont'd	
Wholesalers proper		395	Furniture and house furnishings trade	
Other wholesalers		6,329	General merchandise trade	
Dry goods and apparel trade		2,564	Groceries and food specialties trade	
Farm products (not elsewhere specified) trade		35	Hardware trade	
General merchandise trade		264	Iron and steel scrap and other waste materials trade	
All other trades		3,861	Jewellery and optical goods trade	
<u>Miscellaneous commodities</u>		7,006	Lumber and building materials (other than metal) trade	
Wholesalers proper		5,543	Machinery, equipment and supplies (except electrical) trade	
Other wholesalers		1,463	Paper and paper products trade	
Amusement, sporting and photographic goods trade		157	Tobacco and tobacco products (except leaf) trade	
Automotive trade		30	All other trades	
Chemicals, drugs and allied products trade		105	<u>Unspecified commodities (other than food) -</u>	
Dry goods and apparel trade		200	<u>Groceries and food specialties trade only</u> ...	
Electrical trade		79	Wholesalers proper	
Farm products (not elsewhere specified) trade		50	Other wholesalers	
Farm supplies (except machinery and equipment) trade		31	Groceries and food specialties trade	
Food products (not elsewhere specified) trade		68		
Forest products (except lumber) trade		2		

23

3,274

2,310

964

3,274

969
2,845

10

260
201

4
28

47
666
842
412

